



Happy new financial year!

2020 has been an interesting year to say the least. Who wishes they purchased shares in Zoom 6 months ago! Despite all of the negatives of COVID-19 and its impact on the world, there were a few surprising positives.

For example, a stronger sense of community and greater resilience as we all 'hit the ground running' and learned to adapt to new ways of doing business in the midst of a global pandemic.

We shared tales of isolation with our fellow colleagues, clients and friends and discussed the challenges and

struggles that these life changes brought, and the struggle that some of our southern neighbours are still facing as their lock down continues. There are many negatives that I could list however given the level of COVID-19 correspondence you have all no doubt read in recent months, I am sure you don't need to hear them again.

Therefore I have decided to shine a light on some of the 'surprising' positives of this global pandemic. You can read our team's 'Tales of COVID-19' in this edition. It is nice to see local businesses open their doors once again. Please support local whenever you can!

Last but not least, congratulations to our Property Consultant, Wendy Hotchkiss who was accepted into the Tweed Resilient Leadership Program 2020. This program is designed to develop great leaders across the tourism, community and business sectors who as a group, will address challenges and build a more resilient community. There were only 25 places available across the entire Tweed shire, and just 3 places through the Kingscliff Chamber of Commerce so this is a huge achievement.

Until next month, look after yourselves as we unite and embrace 'the new normal'.

Kelly Roberts - CEO

Welcome!

We are thrilled to welcome Peter Humphries to the TCM team! Peter will be managing our TCM Rentals Strata Coastal branch in Kingscliff, overseeing our strata & property management teams.

Peter grew up in New Zealand and lived in Wellington before emigrating with his family to the Gold Coast in 2008. He loves the weather & lifestyle that the Gold Coast & Northern New South Wales regions have to offer & enjoys nothing more than spending time with his kids at the skate park & riding his motorbike in his spare time. He also counts dad dancing to drums & bass as one of his hobbies...

Peter spent the last 10 years working for StrataMax as a Training Manager and brings an enormous amount of knowledge and experience to our team. Prior to his role at StrataMax, Peter worked in the banking industry in training, communication and management roles. His ethos, in any role that he commits to, is to create an

environment of personal development, confidence, support and safety for his colleagues and peers. We think Peter's positive attitude and leadership skills are perfectly aligned with how we operate at TCM and the relationships we foster with our clients and team.

Welcome!



TWEED
SHIRE COUNCIL

THE **TWEED**
TOURISM CO.

PROPERTY MANAGEMENT

For Lease - 5/9-11 Churchill Street, Coolangatta

This tidy 3 bedroom townhouse is only steps away from the iconic Kirra Beach and minutes away from the heart of Coolangatta. This ideally positioned property features 2.5 bathrooms, air-conditioning and an auto remote garage, in addition to a 2kW solar system! it is only 150 metres to the beachfront pathway with access to Currumbin and to Point Danger. Perfect for walking or bike riding and walking distance to restaurants including the revamped The Strand, showcasing a variety of 1st class eateries.

This townhouse features an open plan living area and dining room opening to the front entry and through to the the rear private courtyard. The kitchen has plenty of cupboard space with a breakfast bar, dishwasher and new ceramic cook top overlooking the private courtyard.

It comprises 3 good size bedrooms all with ceiling fans and built-ins. The master bedroom with a private en-suite

Only \$550.00 per week!

To inspect, contact Property Consultant Wendy Hotchkiss on 0447 334 225 or email wendy@tcmrentalscoastal.com.au

[Click Here - Our Properties](#)





Have You Heard About Our Property Management Services here at TCM Rentals Strata Coastal?

What Makes Us Different?

- With one of the highest staffing levels in the industry, more than double the industry average, our aim is to provide quality service to both landlords and tenants. Our staff to property ratio ensures an attention to detail that cannot be found elsewhere. Our ability to provide high level personalised service is what sets us apart.
- Our staff are mature, friendly, highly experienced property consultants who understand the importance of regular communication with you when necessary, and ensuring that your property is well maintained.
- We strive for higher rental returns on your investment – understanding the local market, the seasonal property rental cycles and the value of your property.
- We ensure peace of mind to both landlords and tenants with our quarterly inspection reports and will

identify any necessary maintenance and include recommendations for economical and practical repairs.

- We disperse rental payments to you twice monthly to ensure that you are reaping the interest rewards.
- Our primary focus is managing your property as we don't do property sales.
- We can look after all your investment properties expenses including maintenance, rates, insurance, body corporate fees if applicable and other property related invoices. This ensures that at tax time you receive a detailed statement that your accountant will thank you for.
- We work with the tenant pool by offering tenants for your property flexible viewing times to ensure ALL potential tenants have the opportunity to view.

CHECK OUT OUR NEW LOOK

website!

Switching Over is Easy!

NOT Happy with your current Property Manager?

It's not necessary for you to contact your current agent. You simply sign our "property management transfer form" and we can handle the whole process.

We ensure all the necessary documentation/keys are collected on the day and your tenants are notified of the change.

Contact Wendy Hotchkiss for an obligation free chat and a complimentary market appraisal.

*Switching over
is easy!*



wendy@tcmrentalscoastal.com.au
0447 334 225
www.tcmrentalscoastal.com.au



One of the most common things we hear about is people feeling that they are stuck with a property manager that doesn't suit their needs, with no means of exiting the arrangement. You can switch your managing agent "mid-lease" as long as the correct notice period is observed when giving notice.

We ensure that the transfer of your property to our management is an easy one step process for you and the best part? We make contact with your current agent and handle the entire process for you. It is that simple! We provide you with the necessary transfer form to sign, once returned we forward the form onto your current agent for you, then continue to liaise with the agent and collect the documents and keys on the day of transfer ensuring that you never need to deal with your old agent ever again. Call Wendy on 0447 334 225 to discuss or email: wendy@tcmrentalscoastal.com.au. Still unsure? Check out some of our glowing reviews!

TCM Rentals Coastal - Testimonials



STRATA NEWS

Worlds Greenest Residential Building

A major Brisbane developer has lodged plans with the city council for the "world's greenest residential building", an apartment tower that will carry more than 1000 trees and 20,000 plants.

[Read More](#)



WHATS NEWS

Using COVID-19 to Your Advantage when Buying Property

There are a number of ways would-be buyers can take advantage of the less-than-ideal pandemic circumstances.

[Read More](#)

The Strata Community Australia (SCA) NSW website is a wealth of information on all things strata and up to date information on COVID-19 including guidelines for Owners Corporations. Visit this link for daily updates

[SCA NSW](#)An advertisement for tcmstrata coastal. It features a blue tufted sofa in a modern living room setting. A large blue arrow points from left to right across the top of the sofa. Below the sofa, there is a blue oval containing text about a Strata Manager upgrade. The tcmstrata coastal logo is at the bottom left, and the website URL is at the bottom right of the oval.

Is it time for a Strata Manager upgrade?

Don't accept anything but the best for your Owners Corporation. Our Business Development team would love to meet you for a 'socially distanced' chat to discuss what's important to you and your fellow unit owners.

www.tcmstratacoastal.com.au

Linking people and property

tcmstrata coastal
Linking people and property

SUPPORTING LOCAL BUSINESS

Discover some great local deals on the Visit The Tweed website.

[Visit The Tweed](#)

Below: First outing as a team since the relaxing of COVID-19 restrictions in New South Wales!



TALES OF COVID-19

Reflections from the team at TCM:

1. What was a surprising positive for you during the COVID-19 period?

- How much I actually enjoyed going to the office!
- Saving money by not going out
- Actually enjoying staying home

2. What was your favourite part about working remotely?

- Flexibility with work/life balance
- The crazy antics of my cats whilst trying to hold online meetings...
- The ability to walk outside and around my garden when I was stressing. Blue skies and green trees really do give a great perspective.

3. What is your favourite local business?

- Xenia Greek at Cotton, Casuarina. They offered takeaway margaritas during COVID-19 and awesome food as well!







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